

MyBiz™

MyTenderNet™



**TRANSPARENCY
&
COMPLIANCE**



**AUDITABILITY
&
RISK MANAGEMENT**



**ACCOUNTABILITY
&
COST SAVINGS**

MyTenderNet™ is a sophisticated cloud solution designed to cover the entire tendering process from tender specifications, bidding, right up to tender approval and award.

Our design has incorporated category management, strategic sourcing and best practices into the tender process and policies.

MyTenderNet™ is based on the core engine developed by MyBiz called *Covalence*. *Covalence* was developed to support online Business to Business transactions between trusted parties within an online secure network. Over a hundred companies use this technology to source for construction projects, properties development, maintenance & repair and contract services.

BENEFITS OF MYTENDERNET™

REDUCED COST

- ◆ Prices tendered for individual items can be evaluated against actual historic prices of past and current tenders.
- ◆ Winning bids are monitored to prevent unwarranted variation orders.
- ◆ Result in more profitable contracts.



IMPROVED QUALITY

- ◆ Single point of access for both vendors and purchasers to do business efficiently and securely.
- ◆ Item prices can be entered online thus ensuring integrity of commercial bid.
- ◆ Edits, changes and entries are stored to maintain a history and audit trail.



INCREASED EFFICIENCY

- ◆ Reduce sourcing for complex projects from months to weeks.
- ◆ Streamline and automate tender processes.
- ◆ Handle exceptions, changes and addendums to ensure smooth completion of tender exercise.



IMPROVED TRANSPARENCY

- ◆ Full integration to Spend Analysis and e-Bidding for online and transparent negotiations
- ◆ Enforce governance and compliance to tender approval, policy and process



ABOUT US

MyBiz has emerged as the Asian leader in spend management and strategic sourcing solutions with more than 20 years' experience.

MyBiz has built its service value proposition at the intersection of procurement business consulting, procurement business process outsourcing (BPO) and analytics, providing access to spend optimization specialists at a lower cost.

Our team of highly skilled procurement specialists and software developers is able to customize any module to meet your local and specific requirements.

Our Corporate Purpose:

- MyBiz brings transparency, accountability and auditability to how corporations and public bodies spend their money.
- MyBiz enables business organizations to generate cost savings and manage risks.
- MyBiz manages to bring compliance and efficiency thanks to automated and easy-to-use modules.

MyBiz believes it is time to think differently about procurement by getting a strategic role.

Multi-industry customers:

- Oil & Gas
- Banking & Insurance
- Healthcare
- Property
- Construction
- Plantation
- Telecommunications
- Airline
- Automotive



WE ARE THE FIRST ASIAN
VENDOR TO APPEAR IN
GARTNER'S MAGIC
QUADRANT FOR STRATEGIC
SOURCING IN 2013.

OUR CLIENTS GENERATE HUNDREDS OF
US\$ MILLIONS IN SAVINGS ANNUALLY.

WE MANAGE OVER US\$ 5 BILLION OF
SPEND.

Customer Feedback on MyTenderNet™ Value Proposition

"... meet every Business requirements"

"... MyBiz is ahead in terms of its Intellectual
Property

"... the company is very good in making sure
implementation is smooth, quick and well
managed"

"... they think about details and all aspects of
procurement"

"... able to understand local expectations and
Asian culture better than a global company"

"... MyTenderNet™ is user friendly"

"... key player in the Analytic and
Procurement space"

"... MyBiz can sit on top of any ERP system"

Tender Specifications
Creation

Vendor Selection

Tender Invitation
Issuance

Tender Specifications
Document
Download

Online Supplier
Tender Submission

Tender Evaluation

Approval and Tender
Award

WHAT MAKE US UNIQUE ?

MARKET KNOWLEDGE

Global Recognition
Local Presence
Procurement specialists
Category Management
Multi-industry customers

CUSTOMER SATISFACTION

Ease of Use
User Experience
Fully Automated
Generate Cost Savings
Auto-extraction From
Multiple Back-end Systems

INNOVATION

Classify Unstructured Text
Technical Skills
Ability to Localize
Single Code Base
Customization
End-to-end System
Own Intellectual Property

SELECTED CLIENTS





CONTACT US

***"Who Should Care:** Business leaders at client organizations responsible for increased profitability, efficiency and governance should review MyBiz. CEOs, COOs and CFOs could benefit from this service, as it targets key cost savings areas, and it can help implement programs to realize savings for increased profit and greater compliance to processes as they are set up."*

Gartner, 2013

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